

## JOB ANNOUNCEMENT

### Smart Energy Solutions Business Unit Manager

*We are seeking a young and motivated talent to manage our Smart Energy Solutions Business Unit.  
You think you're the right one? Join our teams now!*

#### ABOUT US



With a strong presence of over 15 years in Cambodia, ATS is a specialist in the field of Electrical Distribution & Automation. We provide equipment and services with multi-brands and multi technologies approach to serve the infrastructure, industry and building markets.

#### POSITION OVERVIEW



As a key player of energy transition in Cambodia, ATS is currently accelerating its market penetration in the fields of **Energy Efficiency**, **Renewable Energy** and **Smart Grids** and is looking for the following profile:

- A passionate in energy transition and sustainable development
- An inspired leader
- A P&L and team manager
- A business developer
- A technical influencer with a good understanding of IOT, Energy Management Systems, Smart metering, BMS and SCADA.

Therefore, we are seeking for a young and motivated talent to support this development.

The right candidate shall provide a high level of commitment and management skills to lead this Business Unit (BU) forward working closely with the company Directors.

#### KEY PROFILE



Someone who wants to influence his own development and looks for a company where she/he will have the opportunity to pursue his interests across functions with very young and dynamic teams. This job title is not considered the final definition of who she/he is, but the starting point. With this in mind, the company will continuously provide training and encourage the candidate to raise his skills.

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## MAIN DUTIES



- Manage the BU which is responsible for designing, developing, selling, producing, testing and commissioning solutions used to monitor and control mechanical and electrical systems.
- Develop and maintain strategies and roadmap to create long term vision of the BU.
- Technical & commercial knowledge related to products and solutions provided by our technology partners
- Develop partnership with new technology providers
- Responsible for technical and commercial activities related to Energy Measurement & Management, Automation & Control and BMS including Project Cost estimation, Engineering & Design, Device configuration, interfacing, HMI & System Integration, Testing & Commissioning, troubleshooting, coordination of activities and related documentation.
- Ensure client's satisfaction through the whole project cycle i.e. pre-sales, on-sales, post sales.
- Maintain good working relationship with our network of suppliers
- Manage the company's energy efficiency lab to experiment new technologies

## REQUIRED KNOWLEDGE, SKILLS, ABILITIES & EDUCATION



- B.E. in Electrical / Electronics & Communication Engineering with minimum 5 years' experience in a similar industry
- Good interpersonal skills - strong interaction within clients and other departments
- A former experience in sales, after-sales or customer care service would be a plus
- Very good command or English
- Ability to work in a multi-cultural environment

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